



TOP 10 REASONS TO MOVE FROM AX TO DYNAMICS 365 F&O

Microsoft Dynamics 365 is changing the game in the ERP and CRM application space. Although, some AX users are still wondering if migrating would be beneficial enough for them. The first wave of early adopters have already implemented the software and have shared some of their successes and the benefits they realized. Would you like to get the latest information to take a calculated decision?

We invite you to read through these 10 reasons. And, most probably this will help you to be one step closer to Dynamics 365 for Finance and Operations.

- 1 Anytime, anywhere.** Choosing Dynamics 365, you will access your business data and back-office functions on any device, with any browser, and from any place. The only thing you need is an internet connection.
- 2 Increased security.** Microsoft cloud Azure comes with a multi-layer security policy. It includes world-class cyber-security and data protection guarantees, along with 24/7 technical support.
- 3 Embedded data intelligence tools.** The best-in-class business analytics tools built-in. Power BI allows all employees to have real-time visibility into shared data. Intuitive tools, familiar experiences and endless visualization opportunities enable the move from reactive business decisions to proactive insights.
- 4 Maximized OpEX.** Move IT costs from CapEX to OpEX, replacing large hardware, servers and maintenance costs with predictable monthly fees that are fully tax-deductible from revenue.
- 5 Reduce Total Cost of Ownership.** Automated upgrades, managed services and no more investments in hardware – Dynamics 365 in the Cloud helps significantly decrease your total cost of ownership.

6 Pay for what you use. Using the online version, you will only pay for the number of users who worked online in each particular month. It also means you can scale up and down very quickly to cope with business growth and peak season orders, for example.

7 Customize your system fast and easily. Mix and match apps to customize your system and maximize profitability. All Apps are Microsoft validated and can be seamlessly integrated into your system.

8 Always have the greatest features. Automatic system updates will keep you on track. You will always use the latest version and the greatest features.

9 Deep Manufacturing and Retail functionality. Dynamics 365 FO supports approx 95% of manufacturing requirements out of the box. So it's a great fit for discrete, lean and process manufacturing businesses. Other core functions, such as ATP, advanced warehousing with mobile solutions and transportation management, etc. are also included.

For retailers – there is omni-channel management, cloud POS, merchandising and catalog management options, rebates, multi-site warehouse management, royalties and trade allowance management, vendor self-service portal and many other important features.

The list of features is expanding with every update – no more upgrades – simply decide to use a new feature when you are ready, and enjoy a continuous stream of benefits for your company after go live!

10 A 60% ROI. In 2018, Forrester's experts found that organizations which implemented Dynamics 365 for Finance and Operations experienced a ROI of 60%. **It is a big deal, isn't it?**



There are a lot of different factors to consider depending on your business situation. Although an upgrade to Dynamics 365 may seem unnecessary just yet, we promise that it will bring significant benefits to your business.

Sounds interesting? Let's meet, discuss and compute the benefits for your company. Just drop us a line at ask@go-erp.eu and we will be in touch with you soon.